

Stampin' Goals Worksheet for the 2016-17 Year

Personal Sales Challenge:

What I sold last year: _____

What I want to sell this year: _____

What I will do differently from last year in order to make progress towards that goal:

Personal Promotions Progress:

What my title was last year: _____

What I want my title to be: _____

What I will do in order to make progress towards that title:

Team Growth:

How many members my first level increased by last year: _____

How many members I want my first level to increase by this year: _____

What I will do differently in order to help my team numbers increase:

First level count at start of year: _____ At end of year: _____ Overall team count: ____/____

Personal Growth Goals: courses, books, seminars, training events, etc., that you will use to purposefully invest time and/or money into yourself as a business owner.

In the first quarter (October-November) I will: _____

In the second quarter (January-March) I will: _____

In the third quarter (April-June) I will: _____

In the fourth quarter (July-Sept) I will: _____

Social Media & Technology Growth Goals: learning a new platform, purchasing a necessary piece of equipment, hiring a blog designer, growing your following, etc.

Something new I will learn this year: _____

Something I will let go because it's not working for me: _____

Something I will start focusing on doing more consistently: _____

Something I will fix or improve on my blog: _____

Something digital or physical that I will invest in: _____

Dream Big Goals: incentive trips, cash bonuses, family vacation, OnStage attendance, new dishes—your personal goals for the year with Stampin' Up.

Measuring Progress: start with knowing where you are now so you'll be able to see how far you've come at the end of the year.

My Facebook business page likes: _____

My blog views per day: _____

My newsletter subscribers: _____

My YouTube channel followers: _____

My Instagram followers: _____

My Pinterest fans: _____

My Twitter followers: _____

Other: _____

Other: _____

My theme word or catchphrase for the 2016-17 year is: _____
